



# Coaching Skills Online Course Overview

**LEADERS EDGE ACADEMY**  
*WHERE LEADERS COME TO GROW*

Offered by: The Randall Wade Group, LLC  
Instructor / Coach: Randy Goruk  
1.800.308.4002



## COURSE OVERVIEW

- This course is offered 'Live Online' between July 1<sup>st</sup> – September 30<sup>th</sup>
- All training is conducted online utilizing the Zoom platform.
- There is 8 – hours of training.
- This course is ideal for managers and leaders of all levels; jobsite foremen, construction supervisors, production leads, superintendents, managers, sales managers, general managers, company senior leaders.
- In addition to learning what coaching is and what coaching is not, participants will also learn and practice the most effective techniques for:
  - Inspiring others.
  - Engaging others.
  - Empowering others.
  - Setting Expectations
  - Holding others accountable.
- We use relevant, and realistic scenarios for practicing the Coaching Skills of the participants we teach.
- We have customized Coaching Skills training available for individuals, or for small groups (max. 4).



## QUESTIONS and PRICING

For answers to your questions and to receive pricing information, please contact course creator, instructor and Coach:

**Randy Goruk**

[Randy@LeadersEdge360.com](mailto:Randy@LeadersEdge360.com)

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## Self-Assessment

- Complete Coaching Self-Assessment at Course Beginning
- Complete same Self-Evaluation at Course Conclusion\*

\*This helps measure participant progress.



## Session 1 – Getting Started - 60 minutes

- Self-Assessment Review
- What Coaching Is and What Coaching Is Not
- The Attributes, Characteristics and Qualities of an Exceptional Coach
- Establish Future Coaching Schedule
- Interactive Quiz

## Session 2 – Engagement - 60 minutes

- The Value of Engaged versus Disengaged Employees
- Techniques for Engaging Others
- Practice Scenarios
- Homework Assignment



## Session 3 – Inspiration - 75 minutes

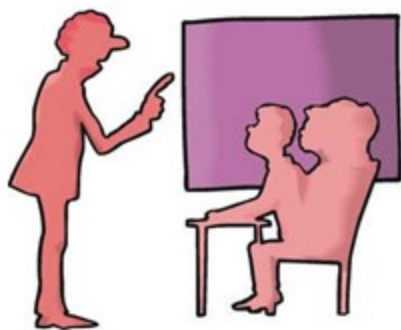
- Review Homework
- Clarify the Difference Between Motivation and Inspiration
- Techniques for Inspiring Others
- Practice Scenarios
- Homework Assignment





## Session 4 – Empowerment - 75 minutes

- Review Homework
- The Value of Empowerment
- Techniques for Empowering Others
- Practice Scenarios
- Homework Assignment



## Session 5 – Expectations - 75 minutes

- Review Homework
- The Value of Setting Realistic Expectations
- Techniques for Setting Realistic Expectations
- Practice Scenarios
- Homework Assignment

## Session 6 – Accountability - 75 minutes

- Review Homework
- The Importance of Embracing Accountability
- Techniques for Holding Others Accountable
- Practice Scenarios
- Homework Assignment



## Session 7 – Graduation - 60 minutes

- Review Homework
- Course Recap
- Questions
- Coaching from the Coach
- Course Certificate