



## Spring Training for Leaders Webinar Series

*An Online Professional Development Opportunity*

With many activities being cancelled, postponed, or modified during this coronavirus period, you might feel a bit lost.

A cancelled activity that's close to my heart is Spring Training Baseball and along with it, my annual Spring Training for Leaders Workshop. Are you missing Spring Training, too?

Don't be discouraged. I've prepared **five online training sessions** to keep your professional development in motion. You'll find it especially helpful when it comes to communicating with teams working in separate places.

The five sessions, which are 30 minutes each, will be recorded to make them accessible if you register but can't attend at the times below.

Like Spring Training, we'll cover a few basics, then **concentrate on communication strategies, techniques and tips so you can hit home runs as a better-than-ever leader.** And I don't have to tell you the importance of being a strong leader and communicator are at this time!

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## Pricing and Registration

All 5 – webinar sessions discounted from \$297 to **\$247.**

Individual webinar sessions discounted from \$79 to **\$69** per session.

[Click Here to Register and Pay for Complete Webinar Series](#)

Registration is automatic upon completion of payment - you will receive separate confirmation containing the webinar link.



## **Monday, April 6<sup>th</sup> at 1:00 pm Eastern - Developing a Solid Communication Foundation**

You'll learn:

- The problems associated with ineffective communication.
- The top credibility killers in your communications and how to avoid them.
- New skills necessary to perform as a championship coach at work.

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## **Tuesday, April 7<sup>th</sup> at 1:00 pm Eastern - Engaging the Team**

You'll learn:

- 3 key elements to achieve your desired results from every team meeting.
- How to engage people through the art of asking great questions.
- How to transform your team's effectiveness using a "focal point" strategy.

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## **Wednesday, April 8<sup>th</sup> at 1:00 pm Eastern - Inspiring the Team**

You'll learn:

- Key aspects of creating and delivering a pep talk to your team.
- How to design a powerful 'stump speech' that inspires and scores points.
- How to give constructive feedback to inspire better performance.

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## **Thursday, April 9<sup>th</sup> at 1:00 pm Eastern - Empowering the Team**

You'll learn:

- 5 keys to delegating the right activities to the right people.
- How to set expectations that can be met repeatedly.
- How to create an environment that empowers people to do their best.

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## **Friday, April 10<sup>th</sup> at 1:00 pm Eastern - Additional Communication Strategies**

You'll learn:

- How to successfully turn mistakes into learning experiences.
- How to get buy-in from people so they'll support your decisions.
- How to hold people accountable for their actions and performance.
- How to anticipate problems and prepare a communication strategy to solve them.

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