

The Core Leadership Competencies



FULL CIRCLE LEADERSHIP

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Improving the quality and effectiveness of leadership is a constant challenge within many companies as they strive to improve productivity, minimize turnover, and retain the best available talent. In my 30 plus years of leadership experience, mastering the six elements of leadership emphasized in this book can help you become an exceptional leader and meet these challenges.

The six leadership core competencies contained within the story of “Sparks” comprise my personal leadership platform. I identify it as my “Full Circle Leadership Model”

1. You must have Unwavering Character. Trust and respect in a manager is earned and essential to organizational success. Exceptional leaders consistently demonstrate their true character in their words, actions, and behaviors. People want to work for someone they trust and respect.

2. You must Genuinely Care. To achieve maximum results, a manager must get the most out of all members on their team. The most effective leaders know that sincere and genuine caring earns loyalty, which is critical to the success of their team and the organization.

3. You must use Stellar Communication Skills. To fully engage their team, a manager must be effective at employing a variety of communication strategies. Exceptional leaders are masters at finding communication techniques appropriate for each situation.

4. You must be a Great Thinker. A manager must learn to constantly think forward. They need to constantly think about how to achieve the short- and long-term desired results and outcomes for the stakeholders. By being a great thinker, leaders become great problem solvers and problem avoiders.

5. You must possess Mental Toughness. Every manager is faced regularly with a myriad of stressful situations. Their mental toughness in dealing with these situations is critical to the success of their organization and to the credibility of the manager. Exceptional leaders remain level headed in these situations. They have

learned to evaluate the situation, ask the right questions, and ultimately make the correct decisions.

6. You must Embrace Accountability. If leadership doesn't embrace accountability, no one will. Without accountability, you do not have a thriving enterprise. Managers must learn how to hold themselves and others accountable for their results, behaviors, and performances. Once they do, they become more effective in leading.

Where does your leadership rank?

How do you stack up in these competencies?

Visit our website LeadersEdge360.com to take a complimentary online leadership self assessment.

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