

Biography of James R. Sobeck

Jim graduated from King's College in Wilkes-Barre, Pennsylvania in 1976. Jim has also completed the Executive Management Program at The University of Pennsylvania's Wharton School.

His career has largely centered on the construction industry. He held a variety of senior management positions with Owens Corning and Builder Marts of America prior to becoming VP- Sales & Marketing of Enterprise Computer Systems in 1985, a software company serving the building products industry. He became President in 1988 and completed three successful acquisitions and one spin-off start up before leaving the company in 1999 for a new venture, an Internet software company with products for the construction industry. He remained on the board of ECS until it was successfully sold in 2002. He purchased New South Construction Supply, a building products distributor with nine locations across the Southeastern USA in 2001 and he currently serves as President & CEO of this company. He is also Managing Partner of New South Real Estate Partners, a developer and manager of warehouses in the Carolinas.

He was on the advisory boards of Atlas Food Systems and Services (a diversified food services company), Standard Supplies (a building products distributor), and Southern Tide (a clothing marketer), until the successful sale of each company. He presently is on the board of DHM Adhesives (a supplier of industrial glues and adhesives) and is a board member of The Upstate Rugby Conference (a high school rugby league in SC), and the Greenville Griffins Rugby Football Club. He is also a former board member of the National Association of Home Builders and the Greenville, SC chapter of the American Red Cross. He is a graduate of Young Presidents Organization (YPO) and is now active in two YPO alumni groups, YPO Gold and Chief Executives Organization (CEO), where he is on the international board. He is also a guest lecturer and an MBA mentor at Clemson University.

He is the author of ***The Real Business 101: Lessons from the Trenches***, a collection of business tips which was first published in September, 2013.

Jim has been married to Cindy since 1978 and they have three adult children: Jimmy who is Vice-President of Finance at New South Construction Supply; Thomas, a strategy consultant with Capgemini Consulting; and Jillian, a digital marketing strategist with Sotheby's Real Estate in Washington, DC. They have two grandchildren who truly are exceptional.

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